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Consolidated Financial Results for the Three Months Ended March 31, 2023 [Japanese GAAP]

May 12, 2023

Company name: Tera Probe, Inc. Stock exchange listing: Tokyo Code number: 6627 URL: https://www.teraprobe.com/ Representative: Tsuyoshi Yokoyama President Contact: Naokazu Jinushi Chief Financial Officer Phone: 045-476-5711 Scheduled date of filing quarterly securities report: May 12, 2023 Scheduled date of commencing dividend payments: -Availability of supplementary briefing material on quarterly financial results: Yes Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Three Months Ended March 31, 2023 (January 1, 2023 to March 31, 2023)

| (1) Consolidated Operating Res | sults | (% indicates changes from the previous corresponding period | | | | | | |
|--------------------------------|-------------|-------------------------------------------------------------|------------------|-------|-----------------|-------|---------------------------------------------------|-------|
| | Net sale | es | Operating income | | Ordinary income | | Net income attributable to owners of parent | |
| Three months ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| March 31, 2023 | 8,245 | 8.8 | 1,690 | 16.6 | 1,695 | 9.0 | 1,137 | 96.4 |
| March 31, 2022 | 7,578 | 38.0 | 1,449 | 149.5 | 1,555 | 195.8 | 579 | 107.0 |
| (Note) Comprehensive income | : Three mo | months ended March 31, 2023: \ddagger 2,175 millio | | | | | n [17.3 | 5%] |

Three months ended March 31, 2022: ¥ 1,855 million [36.4%]

| | Net income per share | Net income per share (diluted) |
|--------------------|-------------------------|--------------------------------------|
| Three months ended | Yen | Yen |
| March 31, 2023 | 125.07 | - |
| March 31, 2022 | 63.67 | - |

(2) Consolidated Financial Position

| | Total assets | Net assets | Capital adequacy ratio |
|---------------------------|--------------------|-------------|------------------------|
| As of | Million yen | Million yen | % |
| March 31, 2023 | 72,910 | 43,891 | 41.7 |
| December 31, 2022 | 72,262 | 42,206 | 40.9 |
| (Reference) Equity: As of | March 31, 2023: | ¥ 30,42 | 23 million |
| As of | December 31, 2022: | ¥ 29,57 | 78 million |

2. Dividends

| | Annual dividends | | | | |
|--------------------------------------|--------------------|--------------------|--------------------|----------|-------|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended December 31, 2022 | - | 0.00 | - | 54.00 | 54.00 |
| Fiscal year ending December 31, 2023 | - | | | | |
| Fiscal year ending December 31, 2023 | | 0.00 | | | |
| (Forecast) | | 0.00 | - | - | - |

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Six Months Ended June 30, 2023 (January 1, 2023 to June 30, 2023), and

Consolidated Financial Results Forecast for the Nine Months Ended September 30, 2023 (January 1, 2023 to September 30, 2023)

| | | | | | (% indica | tes change | es from the | previous | corresponding period |
|-----------------------------------------|-------------|------|----------------------------------|-------|---------------------------------------------------|------------|-------------------------|----------|----------------------|
| | Net s | ales | Operating income Ordinary income | | Net income attributable to owners of parent | | Net income per share | | |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Six months ended June 30, 2023 | 16,350 | 3.5 | 3,000 | (0.8) | 3,030 | (9.7) | 1,590 | 40.7 | 174.78 |
| Nine months ended September 30, 2023 | 24,850 | 1.4 | 4,600 | (4.4) | 4,600 | (14.2) | 2,250 | 8.3 | 247.33 |

(Note) Revision to the financial results forecast announced most recently: Yes

* Notes:

 Changes in significant subsidiaries during the three months ended March 31, 2023 (changes in specified subsidiaries resulting in changes in scope of consolidation): No

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

- 1) Changes in accounting policies due to the revision of accounting standards: No
- 2) Changes in accounting policies other than 1) above: No
- 3) Changes in accounting estimates: No
- 4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares): March 31, 2023: 9,282,500 shares

| December 31, 2022: 9,282,500 shares |
|-------------------------------------|
|-------------------------------------|

| 2) Number of treasury shares at the en | d of the period: | |
|----------------------------------------|------------------|--------|
| March 31, 2023: | 185,371 | shares |
| December 31, 2022: | 185,371 | shares |

| 3) Average number of shares outstanding during the period: | | |
|------------------------------------------------------------|-----------|--------|
| Three months ended March 31, 2023: | 9,097,129 | shares |
| Three months ended March 31, 2022: | 9,097,129 | shares |

*This Consolidated Financial Results report is out of scope of Financial Audit by certified public accountants or an audit firm.

*Explanation regarding the appropriate use of forecasts of business results

The financial forecast is based on the information available at a time of issuance of this report, and are not intended to be a commitment by the Company to achieve the forecasted figures. The actual results may change from the forecasted figures due to various factors.

Quarterly Consolidated Financial Statements Quarterly Consolidated Balance Sheets

| | | (Thousand yen) |
|-------------------------------------------------|-------------------------|----------------------|
| | As of December 31, 2022 | As of March 31, 2023 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 15,691,244 | 16,432,346 |
| Accounts receivable - trade and contract assets | 9,148,169 | 9,015,744 |
| Raw materials and supplies | 104,260 | 109,148 |
| Accounts receivable - other | 1,367,734 | 1,811,650 |
| Lease receivables | 210,124 | 308,181 |
| Other | 1,091,535 | 692,760 |
| Total current assets | 27,613,068 | 28,369,833 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 10,986,459 | 10,976,455 |
| Machinery, equipment and vehicles, net | 28,106,421 | 27,985,930 |
| Other, net | 5,260,406 | 5,264,272 |
| Total property, plant and equipment | 44,353,287 | 44,226,658 |
| Intangible assets | 197,179 | 195,256 |
| Investments and other assets | 98,816 | 118,348 |
| Total non-current assets | 44,649,283 | 44,540,264 |
| Total assets | 72,262,352 | 72,910,097 |

| | As of December 31, 2022 | As of March 31, 2023 |
|----------------------------------------------------------|-------------------------|----------------------|
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 482,497 | 396,668 |
| Short-term borrowings | 300,000 | 300,000 |
| Current portion of long-term borrowings | 785,000 | 852,866 |
| Lease liabilities | 127,864 | 92,621 |
| Accounts payable - other | 2,433,086 | 1,662,836 |
| Income taxes payable | 1,432,832 | 1,735,461 |
| Contract liabilities | 19,246 | 17,167 |
| Unearned revenue | 158,067 | 121,701 |
| Provision for bonuses | 1,264,130 | 1,470,254 |
| Provision for bonuses for directors (and other officers) | 56,084 | 61,381 |
| Provision for loss on orders received | 4,397 | 2,396 |
| Provision for repairs | 22,286 | 24,705 |
| Other | 2,425,055 | 1,796,528 |
| Total current liabilities | 9,510,548 | 8,534,588 |
| Non-current liabilities | | |
| Long-term borrowings | 19,777,375 | 19,629,958 |
| Lease liabilities | 2,289 | 2,125 |
| Retirement benefit liability | 223,651 | 220,285 |
| Asset retirement obligations | 10,566 | 10,587 |
| Deferred tax liabilities | 479,618 | 571,431 |
| Provision for repairs | 2,116 | 2,730 |
| Other | 49,483 | 47,049 |
| Total non-current liabilities | 20,545,100 | 20,484,168 |
| Total liabilities | 30,055,648 | 29,018,756 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 11,823,312 | 11,823,312 |
| Capital surplus | 7,611,322 | 7,611,322 |
| Retained earnings | 8,334,177 | 8,980,708 |
| Treasury shares | (120,123) | (120,123 |
| Total shareholders' equity | 27,648,689 | 28,295,220 |
| Accumulated other comprehensive income | | |
| Foreign currency translation adjustment | 1,939,437 | 2,137,607 |
| Remeasurements of defined benefit plans | (9,825) | (8,885 |
| Total accumulated other comprehensive income | 1,929,611 | 2,128,722 |
| Non-controlling interests | 12,628,402 | 13,467,398 |
| Total net assets | 42,206,703 | 43,891,340 |
| Total liabilities and net assets | 72,262,352 | 72,910,097 |

Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income and Comprehensive Income (For the three months)

| · · | • | (Thousand yen) |
|----------------------------------------------------------------|-------------------------------------------|-------------------------------------------|
| | For the three months ended March 31, 2022 | For the three months ended March 31, 2023 |
| Net sales | 7,578,121 | 8,245,997 |
| Cost of sales | 5,565,350 | 5,975,774 |
| Gross profit | 2,012,770 | 2,270,223 |
| Selling, general and administrative expenses | 562,813 | 579,950 |
| Operating income | 1,449,957 | 1,690,273 |
| Non-operating income | | |
| Interest income | 378 | 8,470 |
| Foreign exchange gains | 101,514 | - |
| Commission income | 36,875 | 121,916 |
| Other | 10,359 | 7,771 |
| Total non-operating income | 149,128 | 138,158 |
| Non-operating expenses | | |
| Interest expenses | 40,920 | 66,177 |
| Foreign exchange losses | - | 48,136 |
| Other | 2,292 | 18,985 |
| Total non-operating expenses | 43,212 | 133,300 |
| Ordinary income | 1,555,873 | 1,695,131 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 788 | 530,614 |
| Total extraordinary income | 788 | 530,614 |
| Extraordinary losses | | |
| Loss on retirement of non-current assets | 755 | - |
| Impairment losses | 858 | - |
| Business restructuring expenses | 14,348 | - |
| Total extraordinary losses | 15,962 | - |
| Income before income taxes | 1,540,698 | 2,225,746 |
| Income taxes | 365,265 | 439,372 |
| Net income | 1,175,433 | 1,786,373 |
| Net income attributable to | | |
| Net income attributable to owners of parent | 579,225 | 1,137,775 |
| Net income attributable to non-controlling interests | 596,208 | 648,597 |
| Other comprehensive income | | |
| Foreign currency translation adjustment | 678,789 | 388,568 |
| Remeasurements of defined benefit plans, net of tax | 1,291 | 940 |
| Total other comprehensive income | 680,081 | 389,509 |
| Comprehensive income | 1,855,514 | 2,175,882 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 926,699 | 1,336,886 |
| Comprehensive income attributable to non-controlling interests | 928,815 | 838,996 |
| | | |