

3Q FY2025

Consolidated Financial Results

Tera Probe, Inc.

Stock code: 6627

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3Q FY2025 Financial Information

As a general rule, percent change is indicated as "-" in this document when it exceeds 1,000% or when one or both of the figures used for calculation are negative.

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Consolidated Financial Summary (QoQ)

- Continued steady demand in server and Al-related products
- Expanded business in logic devices for EV (Electric Vehicle)

(Unit : Billion Yen)

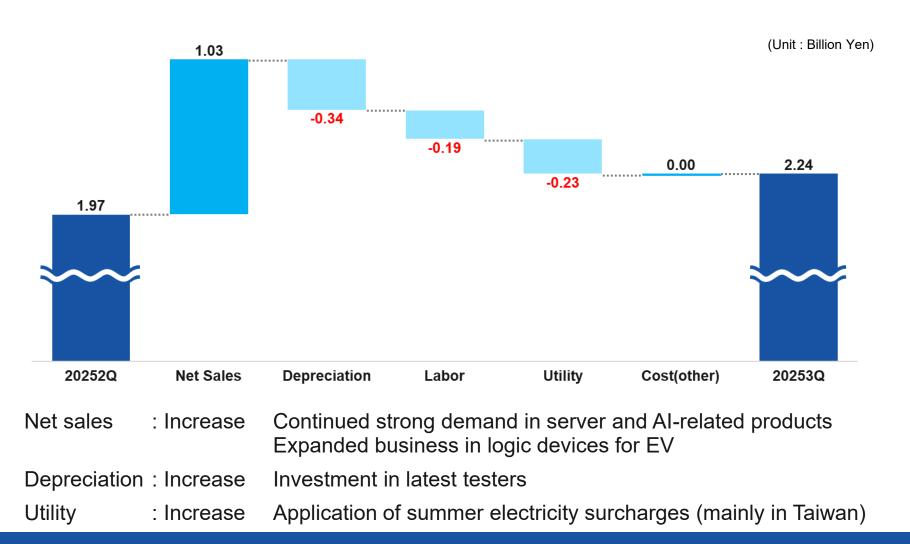
| | | FY20 |)24 | | | FY2025 | | Qo | Q |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------|-----|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | Change | % |
| Net sales | 8.95 | 9.93 | 9.23 | 9.00 | 9.25 | 9.77 | 10.80 | 1.03 | 11% |
| Gross profit | 2.34 | 2.82 | 2.35 | 2.09 | 2.40 | 2.67 | 2.99 | 0.32 | 12% |
| % Margin | 26.1% | 28.4% | 25.4% | 23.3% | 26.0% | 27.4% | 27.7% | 0.3pt | _ |
| Operating income | 1.70 | 2.10 | 1.68 | 1.46 | 1.75 | 1.97 | 2.24 | 0.27 | 14% |
| % Margin | 19.0% | 21.2% | 18.2% | 16.3% | 19.0% | 20.1% | 20.7% | 0.6pt | _ |
| Ordinary income | 1.71 | 2.18 | 1.49 | 1.62 | 1.68 | 1.78 | 2.26 | 0.48 | 27% |
| Income before income taxes | 2.00 | 2.41 | 1.74 | 1.75 | 1.74 | 1.88 | 2.47 | 0.59 | 31% |
| Net income attributable to owners of parent | 0.92 | 0.90 | 0.76 | 0.94 | 0.71 | 0.58 | 0.88 | 0.30 | 52% |
| % Margin | 10.3% | 9.0% | 8.2% | 10.4% | 7.7% | 5.9% | 8.2% | 2.3pt | _ |
| US\$ NT\$ | 146.67 4.73 | 153.20 4.78 | 154.17 4.73 | 149.14 4.72 | 154.13 4.64 | 146.14 4.67 | 146.32 4.76 | | |





Analysis of Consolidated Operating Income (QoQ)

Increase in operating income as net sales growth offsets cost increases





Difference between 3Q forecast and actual results



■ Growth in demand for consumer server products

(Unit : Billion Yen)

| | 3Q FY | 7 2025 | | |
|---|----------|---------------|--------|-----|
| | Forecast | Result | Change | % |
| Net sales | 10.50 | 10.80 | 0.30 | 3% |
| Operating income | 2.10 | 2.24 | 0.14 | 7% |
| % Margin | 20.0% | 20.7% | 0.7pt | _ |
| Ordinary income | 2.00 | 2.26 | 0.26 | 13% |
| % Margin | 19.0% | 20.9% | 1.9pt | _ |
| Net income attributable to owners of parent | 0.60 | 0.88 | 0.28 | 47% |
| % Margin | 5.7% | 8.2% | 2.5pt | _ |

US\$ 146.09 146.32

NT\$ 4.76 4.76

Average Exchange Rate for the Quarter (NT\$) 4.94 4.93





Consolidated Financial Summary (YoY)



- Decrease in logic devices for Automotive due to continued inventory adjustments
- Steady growth in EV, server, and Al-related products

| | FY2024 | FY2025 | YoY | | | |
|---|----------|----------|--------|------|--|--|
| | 9 months | 9 months | Change | % | | |
| Net sales | 28.11 | 29.82 | 1.71 | 6% | | |
| Gross profit | 7.51 | 8.06 | 0.55 | 7% | | |
| % Margin | 26.7% | 27.0% | 0.3pt | _ | | |
| Operating income | 5.48 | 5.96 | 0.48 | 9% | | |
| % Margin | 19.5% | 20.0% | 0.5pt | _ | | |
| Ordinary income | 5.39 | 5.71 | 0.32 | 6% | | |
| Income before income taxes | 6.16 | 6.09 | -0.07 | -1% | | |
| Net income attributable to owners of parent | 2.57 | 2.17 | -0.40 | -16% | | |
| % Margin | 9.2% | 7.3% | -1.9pt | _ | | |

Recognition of gain on fixed asset sales in 2024

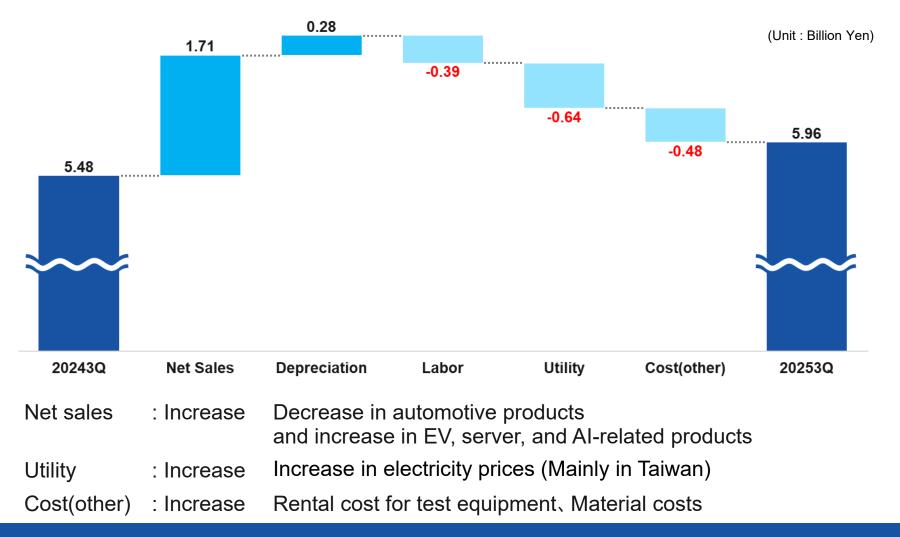
US\$ 151.44 148.75 NT\$ 4.73 4.76





Analysis of Consolidated Operating Income (YoY)

Increase in operating income of 0.48 billion yen as net sales growth offsets higher costs

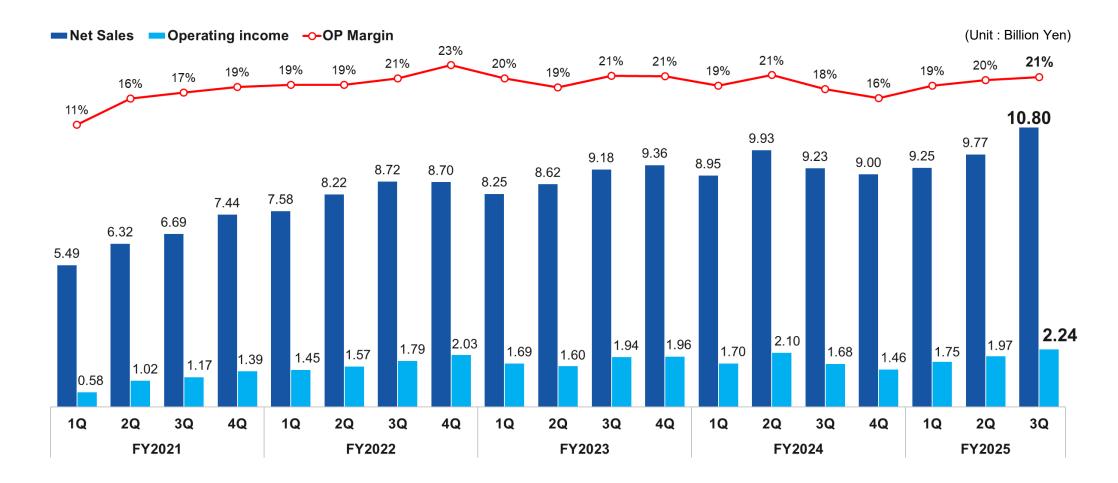




Quarterly Net Sales and Operating Income



- Net sales surpassing 10 billion yen for the first time
- Operating income margin maintained in the 20% range



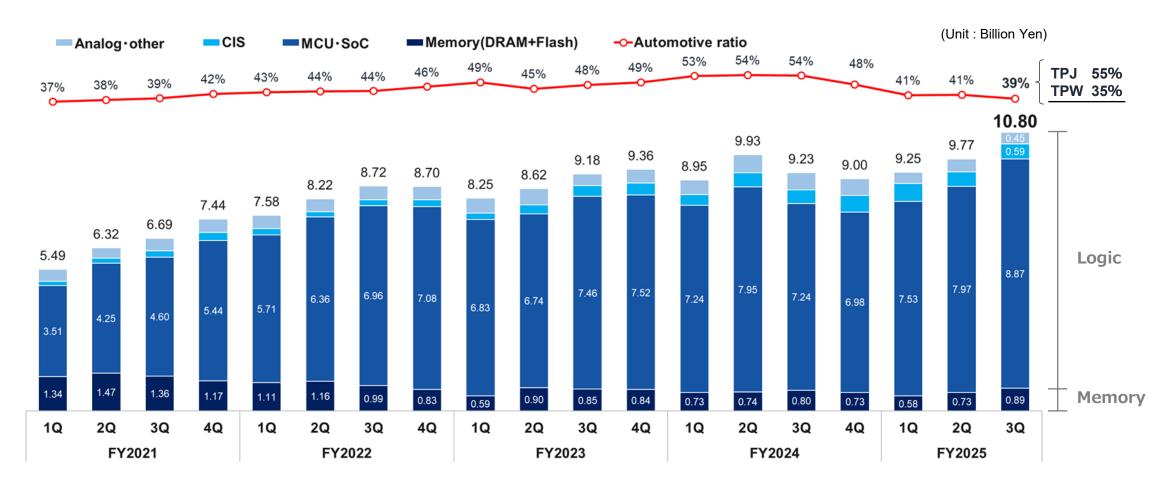




Quarterly Net Sales by Products



- Expanded EV-related business driving automotive net sales growth
- Lower automotive sales ratio due to strong server and Al-related demand



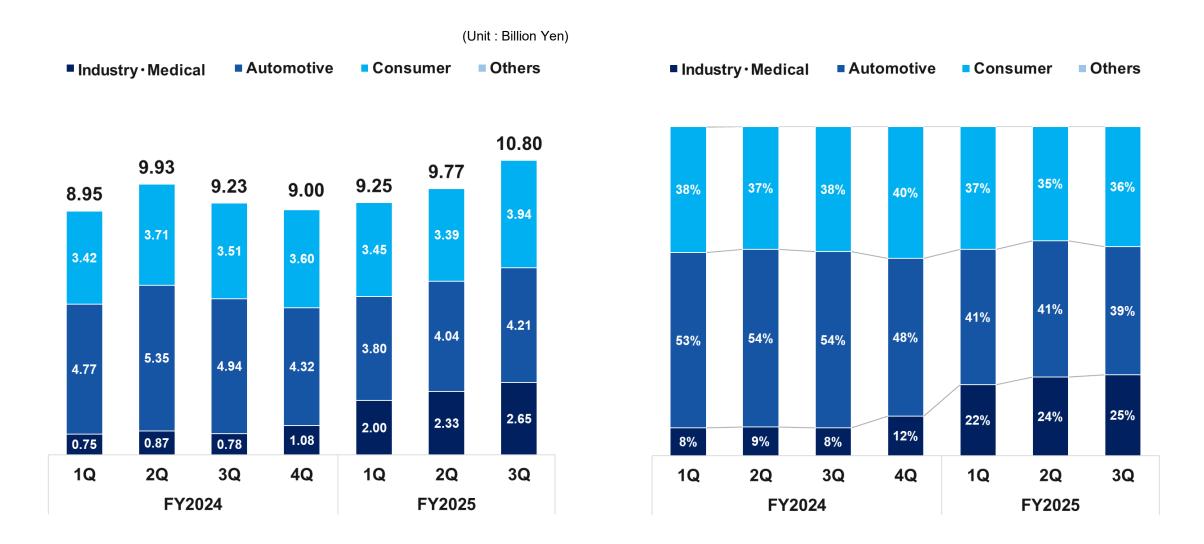
TPJ: Tera Probe, Inc. TPW: TeraPower Technology Inc.





Quarterly Net Sales by Application (Trends by quarter)



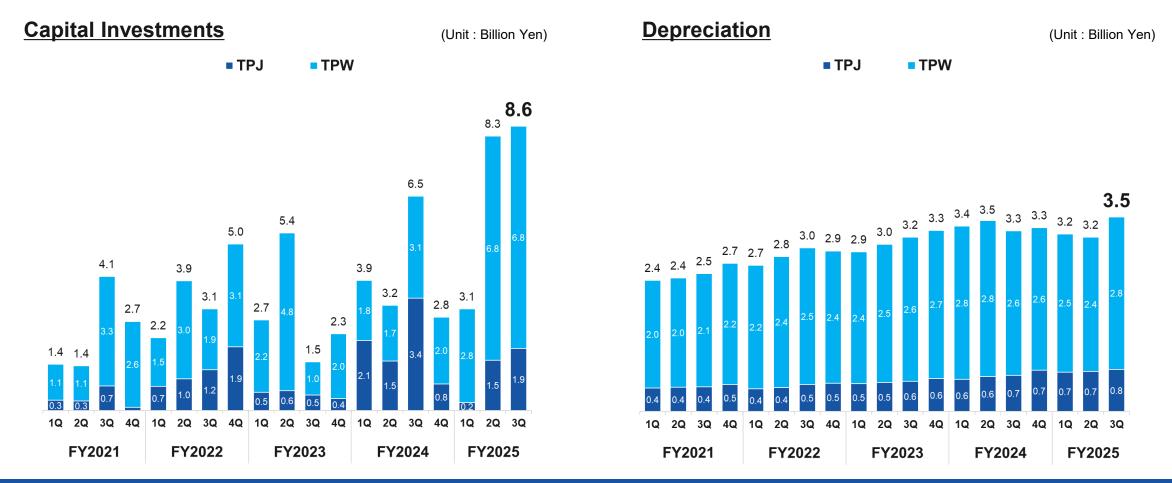




Capital Investments and Depreciation



- Capital investments in Taiwan for advanced products and in Japan for new overseas customers
- Depreciation expense up due to investment in latest testers







Consolidated Balance Sheet and Cash Flow



■ Increase in property, plant and equipment and loans due to continued capital investments

(Unit : Billion Yen)

| | FY2024 | | | | FY2025 | | Qo | Q | Yo | Y | vs.FY20 | 24-end | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|--------|------|--------|---------|--------|-----|
| | As of Mar. 31 | As of Jun. 30 | As of Sep. 30 | As of Dec. 31 | As of Mar. 31 | As of Jun. 30 | As of Sep. 30 | Change | % | Change | % | Change | % |
| Total asssets | 70.1 | 72.9 | 73.4 | 75.4 | 71.5 | 85.8 | 89.6 | 3.8 | 4% | 16.2 | 22% | 14.2 | 19% |
| Cash and deposits | 10.7 | 10.8 | 10.9 | 11.7 | 9.6 | 14.7 | 13.4 | -1.3 | -9% | 2.5 | 22% | 1.7 | 15% |
| Property, plant and equipment | 46.9 | 48.2 | 48.4 | 49.9 | 48.4 | 57.3 | 61.5 | 4.2 | 7% | 13.1 | 27% | 11.6 | 23% |
| Other assets | 12.5 | 13.9 | 14.0 | 13.8 | 13.6 | 13.8 | 14.7 | 0.9 | 7% | 0.7 | 5% | 0.9 | 7% |
| Total liabilities | 19.8 | 21.1 | 22.9 | 21.4 | 19.5 | 30.1 | 32.9 | 2.8 | 9% | 10.0 | 44% | 11.5 | 54% |
| Interest-bearing liabilities [®] | 11.4 | 10.4 | 13.9 | 13.8 | 13.4 | 18.1 | 22.9 | 4.8 | 26% | 9.0 | 65% | 9.1 | 66% |
| Other liabilities | 8.3 | 10.7 | 9.1 | 7.7 | 6.1 | 12.0 | 10.1 | -1.9 | -16% | 1.0 | 11% | 2.4 | 31% |
| Total net assets | 50.4 | 51.8 | 50.4 | 53.9 | 52.0 | 55.6 | 56.6 | 1.0 | 2% | 6.2 | 12% | 2.7 | 5% |

^{*}Interest-bearing liabilities = Loans + Lease liabilities

D/E ratio

0.3

0.4

0.4

0.4

0.5

0.6

Net D/E ratio

0.0

-0.0

0.1

0.1

0.1

0.1

0.2

| | | FY2024 | | | | FY2025 | | Qo | Q | YoY | | vs.FY2024-end | |
|---------------|------|--------|------|------|------|--------|------|--------|------|--------|-----|---------------|------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | Change | % | Change | % | Change | % |
| Operating CF | 4.8 | 4.3 | 2.5 | 5.9 | 4.5 | 5.4 | 3.0 | -2.4 | -45% | 0.5 | 17% | -2.9 | -50% |
| Investment CF | -1.5 | -2.6 | -6.1 | -4.4 | -1.9 | -4.2 | -8.9 | -4.7 | - | -2.8 | - | -4.5 | - |
| Free CF | 3.3 | 1.7 | -3.6 | 1.5 | 2.5 | 1.2 | -6.0 | -7.2 | - | -2.4 | - | -7.5 | - |
| Financial CF | -4.0 | -1.4 | 2.5 | -0.6 | -1.6 | 3.7 | 4.8 | 1.1 | 27% | 2.3 | 94% | 5.4 | - |







FY2025 Consolidated Earnings Forecast



Consolidated Earnings Forecast



- Continued demand of EV logic devices
- Server and Al-related products expected to remain strong

(Unit: Billion Yen)

| | FY2024 | | | | | FY2 | 025 | | Qd | QoQ | | Yo | Υ | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------|------|----------------|--------|------|
| | 1Q | 2Q | 3Q | 4Q | Full Year | 1Q | 2Q | 3Q | 4Q | Change | % | Full Year | Change | % |
| Net sales | 8.95 | 9.93 | 9.23 | 9.00 | 37.11 | 9.25 | 9.77 | 10.80 | 11.35 | 0.55 | 5% | 41.17 | 4.06 | 11% |
| Operating income | 1.70 | 2.10 | 1.68 | 1.46 | 6.95 | 1.75 | 1.97 | 2.24 | 2.44 | 0.20 | 9% | 8.40 | 1.45 | 21% |
| % Margin | 19.0% | 21.2% | 18.2% | 16.3% | 18.7% | 19.0% | 20.1% | 20.7% | 21.5% | 0.8pt | _ | 20.4% | 1.7pt | _ |
| Ordinary income | 1.71 | 2.18 | 1.49 | 1.62 | 7.01 | 1.68 | 1.78 | 2.26 | 2.35 | 0.09 | 4% | 8.06 | 1.05 | 15% |
| Net income attributable to owners of parent | 0.92 | 0.90 | 0.76 | 0.94 | 3.51 | 0.71 | 0.58 | 0.88 | 0.73 | -0.15 | -18% | 2.90 | -0.61 | -17% |
| % Margin | 10.3% | 9.0% | 8.2% | 10.4% | 9.5% | 7.7% | 5.9% | 8.2% | 6.4% | -1.8pt | _ | 7.0% | -2.5pt | _ |
| US\$ NT\$ | 146.67 4.73 | 153.20 4.78 | 154.17 4.73 | 149.14 4.72 | 150.87 4.72 | 154.13 4.64 | 146.14 4.67 | 146.32 4.76 | 148.91 4.78 | | | 148.79 4.78 | | |

Exchange rates (Nov.-Dec.2025): US\$ = 147.00JPY, NT\$ = 4.80JPY

3Q→4Q Net sales, Operating income: Increase Continued contribution from the above increase in order volume

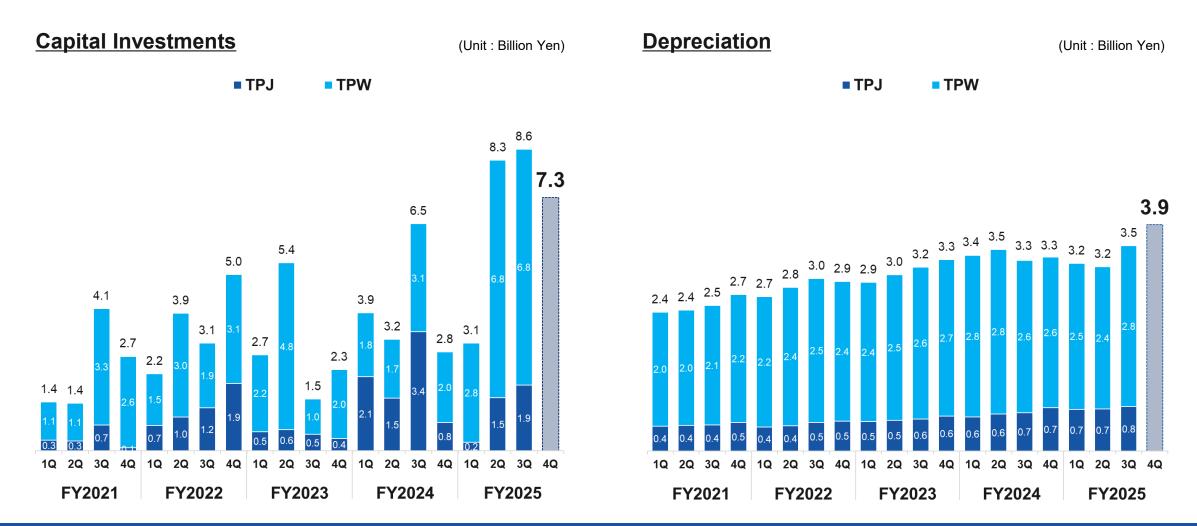
Net income : Decrease Recognition of gain on fixed asset sales in 3Q 2025



Capital Investments and Depreciation Forecast



Will maintain investment in advanced products while keeping a close watch on future demand changes







Appendix





Corporate Overview

Name Tera Probe, Inc.

Head office Shin-Yokohama, Kohoku-ku, Yokohama City, Kanagawa

Locations Kyushu Operation Center (Kumamoto Japan)

TeraPower Technology Inc. (Subsidiary/Taiwan)

Representative President & Representative Executive Officer

: Tsuyoshi Yokoyama

Establishment August 2005

Business Semiconductor Test Business (Wafer Test/Final Test etc.)

Capital 11.82 billions of yen

Consolidated net sales 37.11 billions of yen (FY2024)

Listed market The Standard Market of the Tokyo Stock Exchange

Employees 1,298 (Consolidated) / 293 (TPJ) (as of December 2024)



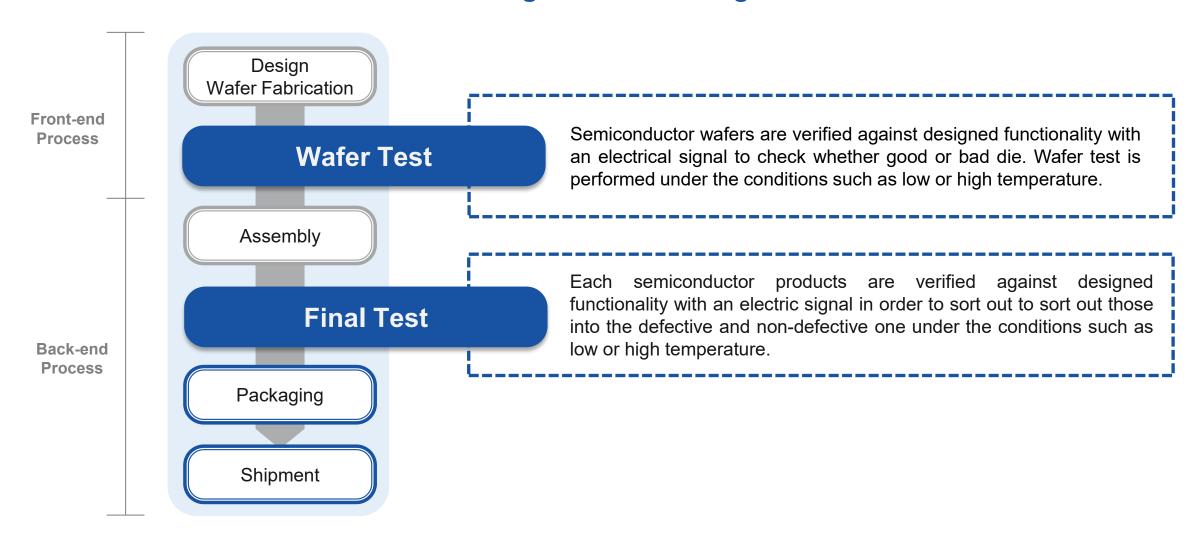








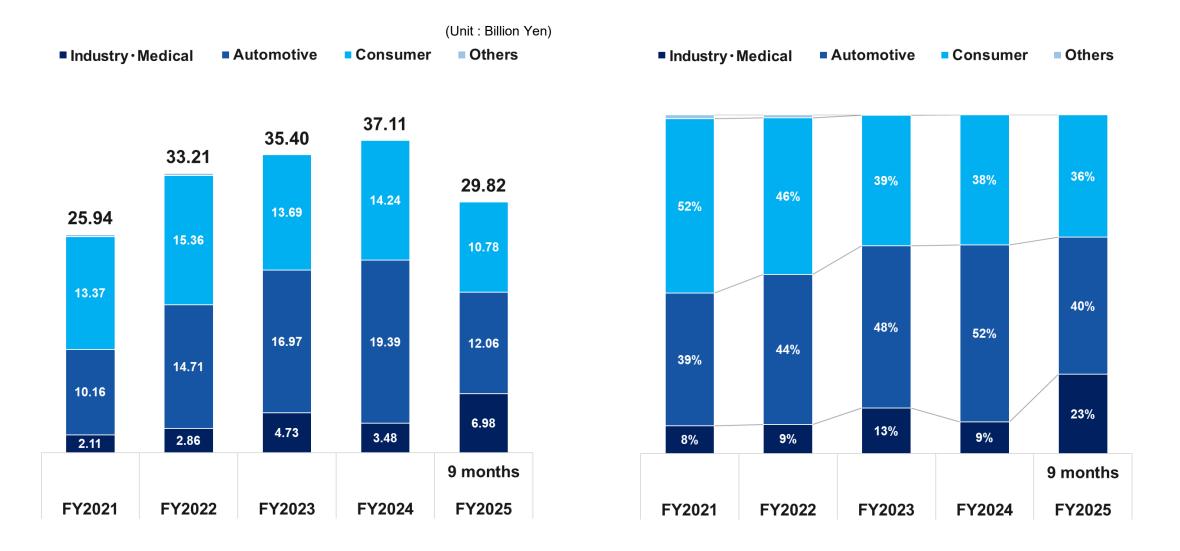
Our business are both wafer testing and final testing





Quarterly Net Sales by Application (Trends from FY2021)

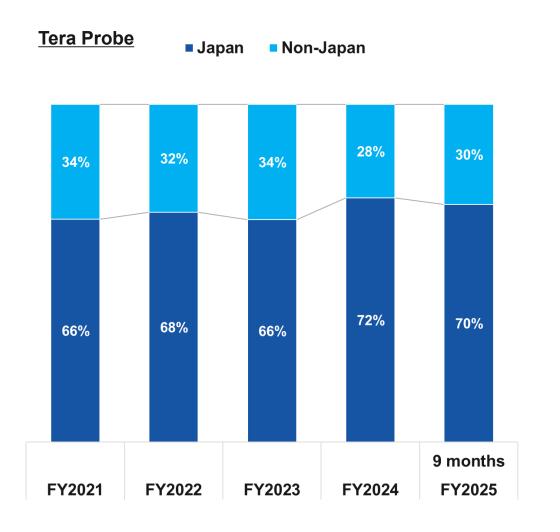


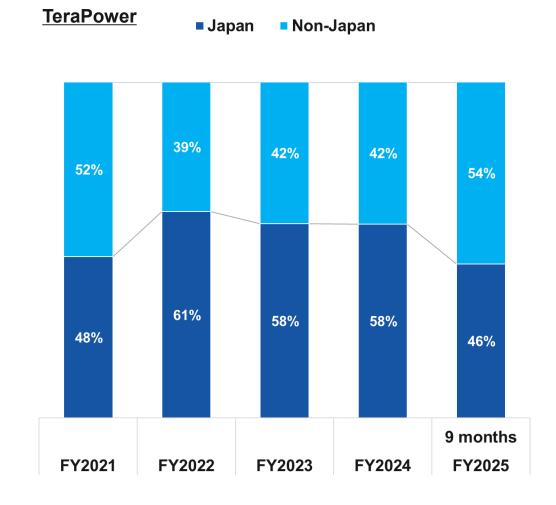




Consolidated Net Sales Ratio by Customers' Region









Consolidated Financial Summary (In millions of yen)



(Unit: million yen)

| | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|
| Net sales | 17,961 | 21,740 | 16,908 | 18,340 | 25,942 | 33,212 | 35,404 | 37,109 |
| Gross profit | 3,710 | 4,006 | 1,602 | 2,078 | 6,168 | 9,379 | 9,682 | 9,601 |
| Operating income | 1,878 | 1,671 | -111 | 429 | 4,162 | 6,839 | 7,189 | 6,949 |
| % Margin | 10.5% | 7.7% | -0.7% | 2.3% | 16.0% | 20.6% | 20.3% | 18.7% |
| Ordinary income | 1,791 | 1,540 | -393 | 162 | 4,087 | 7,345 | 7,411 | 7,006 |
| Net income attributable to owners of parent | 335 | 1,039 | -243 | 239 | 1,794 | 3,134 | 4,095 | 3,509 |
| - % Margin | 1.9% | 4.8% | -1.4% | 1.3% | 6.9% | 9.4% | 11.6% | 9.5% |

| | | FY20 |)23 | | | FY20 | 024 | | FY2025 | | | |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q | 3Q | |
| Net sales | 8,246 | 8,616 | 9,184 | 9,357 | 8,949 | 9,930 | 9,231 | 8,998 | 9,250 | 9,768 | 10,800 | |
| Gross profit | 2,270 | 2,229 | 2,563 | 2,619 | 2,338 | 2,825 | 2,345 | 2,093 | 2,402 | 2,673 | 2,990 | |
| Operating income | 1,690 | 1,600 | 1,935 | 1,963 | 1,697 | 2,104 | 1,683 | 1,465 | 1,754 | 1,967 | 2,238 | |
| % Margin | 20.5% | 18.6% | 21.1% | 21.0% | 19.0% | 21.2% | 18.2% | 16.3% | 19.0% | 20.1% | 20.7% | |
| Ordinary income | 1,695 | 1,800 | 2,078 | 1,838 | 1,714 | 2,184 | 1,491 | 1,616 | 1,675 | 1,777 | 2,259 | |
| Net income attributable to owners of parent | 1,138 | 780 | 984 | 1,193 | 922 | 896 | 756 | 936 | 712 | 580 | 882 | |
| % Margin | 13.8% | 9.1% | 10.7% | 12.8% | 10.3% | 9.0% | 8.2% | 10.4% | 7.7% | 5.9% | 8.2% | |
| US\$ | 132.85 | 134.88 | 142.51 | 149.10 | 146.67 | 153.20 | 154.17 | 149.14 | 154.13 | 146.14 | 146.32 | |
| NT\$ | 4.36 | 4.42 | 4.47 | 4.52 | 4.73 | 4.78 | 4.73 | 4.72 | 4.64 | 4.67 | 4.76 | |

*Figures are rounded to the nearest million yen





Disclaimer

- This document has been prepared for the purpose of providing investors with an understanding of the current situation of Tera Probe, Inc.
- Some parts of this document contain information that is not subject to audit or review by the auditors.
- These materials were prepared based on economic, social, and other conditions generally recognized at the time of publication and certain assumptions that we judged to be reasonable. These are subject to change without notice due to changes in the business environment and other reasons.
- When making any investment decision, we ask that investors do so by using their own judgment and at their own risk after reading the materials disclosed by Tera Probe, Inc.

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